The 7 Step Decision Making Process

Step 1: Ask
Questions: Is it a problem? Is it an opportunity? Does it need to be solved?

Step 2: Gather
Information: What's needed? What's relevant? What's not?

Step 3: Analyze
Options: Interpretations of data? Courses of action? Alternatives?

Step 4: Develop
Ideas: Which are creative & positive By asking the right questions

Step 5: Evaluate
Solutions: Considering risks Potential problems Consequences

Step 6: Select
Proposals: Based on the right criteria? Best fit for objectives? Feasible, acceptable, desirable?

Step 7: Act
On a plan: Secure commitment from stakeholders Allocate & apply resources, monitor, evaluate